

Chatham Boro

July 2018 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	33 Ellers Drive	CapeCod	4	2.0	17	\$533,000	\$533,000	\$585,260	109.80%	\$406,900	1.44
2	181 Weston Avenue	CapeCod	4	2.0	56	\$649,000	\$635,000	\$600,000	94.49%	\$378,800	1.58
3	67 Summit Avenue	Colonial	4	2.0	27	\$779,000	\$739,000	\$710,000	96.08%	\$495,000	1.43
4	130 Center Avenue	Colonial	3	1.1	7	\$775,000	\$775,000	\$762,000	98.32%	\$518,100	1.47
5	9 Taft Street	CapeCod	4	2.0	13	\$759,000	\$759,000	\$780,000	102.77%	\$573,700	1.36
6	115 N Summit Avenue	Split Level	3	2.0	10	\$779,000	\$779,000	\$791,000	101.54%	\$554,900	1.43
7	22 University Avenue	Colonial	4	2.1	128	\$899,000	\$829,000	\$830,000	100.12%	\$490,300	1.69
8	128 Hillside Avenue	Colonial	3	3.1	10	\$999,000	\$999,000	\$960,000	96.10%	\$722,000	1.33
9	52 N Hillside Avenue	Colonial	4	2.1	6	\$989,000	\$989,000	\$989,000	100.00%	\$526,800	1.88
10	15 Fairview Avenue	Custom	4	3.1	21	\$1,050,000	\$1,050,000	\$999,000	95.14%	\$1,100,000	0.91
11	82 Elmwood Avenue	Colonial	4	2.1	1	\$1,085,000	\$1,085,000	\$1,050,000	96.77%	\$657,700	1.60
12	66 Garden Avenue	Colonial	5	4.1	126	\$1,395,000	\$1,385,000	\$1,350,000	97.47%		
13	14 Lincoln Avenue	Colonial	5	4.1	13	\$1,399,000	\$1,399,000	\$1,385,000	99.00%		
14	14 Highland Avenue	Colonial	5	4.1	21	\$1,785,000	\$1,785,000	\$1,765,000	98.88%	\$1,850,000	0.95
15	18 Chandler Road	Colonial	5	3.2	52	\$1,950,000	\$1,950,000	\$1,850,000	94.87%	\$1,800,000	1.03
AVERAGE					34	\$1,055,000	\$1,046,067	\$1,027,084	98.76%		1.39

"ACTIVE" Listings in Chatham Boro

Number of Units: 44
Average List Price: \$1,073,409
Average Days on Market: 60

"UNDER CONTRACT" Listings in Chatham Boro

Number of Units: 19
Average List Price: \$963,679
Average Days on Market: 47

Chatham Boro 2018 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	91	52	90	27	32	34	34						41
List Price	\$725,600	\$677,000	\$984,627	\$875,176	\$1,080,750	\$912,200	\$1,046,067						\$939,296
Sales Price	\$738,200	\$655,000	\$968,214	\$869,538	\$1,070,050	\$898,227	\$1,027,084						\$927,811
Sales Price as a % of List Price	101.93%	96.70%	98.33%	99.53%	98.81%	99.22%	98.76%						99.18%
Sales Price to Assessed Value	1.27	1.21	1.08	1.21	1.40	1.28	1.39						1.29
# Units Sold	5	2	7	17	10	24	15						80
Active Listings	23	30	36	38	36	44	44						36
Under Contracts	15	21	26	33	36	23	19						25

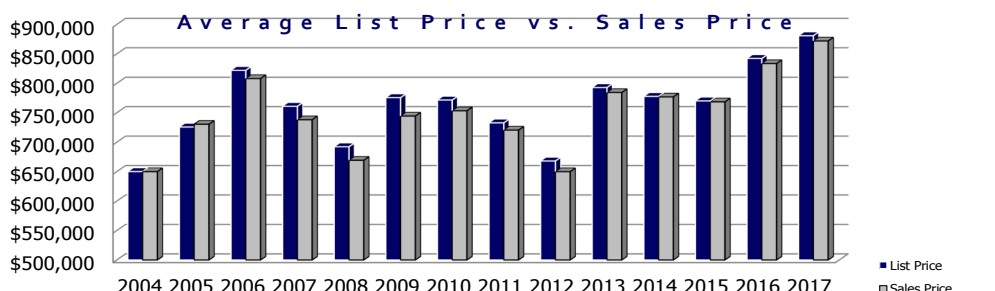
Flashback! YTD 2017 vs YTD 2018

YTD	2017	2018	% Change
Days on Market	40	41	1.76%
Sales Price	\$844,140	\$927,811	9.91%
Sales Price to Assessed Value	1.23	1.29	4.50%



YTD	2017	2018	% Change
# Units Sold	93	80	-13.98%
Active Listings	30	44	46.67%
Under Contracts	17	19	11.76%

Chatham Boro Yearly Market Trends

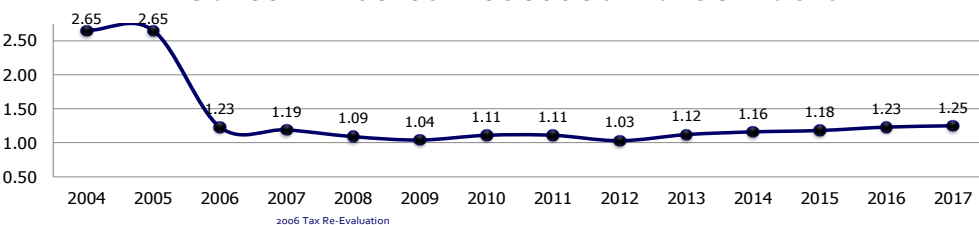


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
LP	\$650,087	\$725,801	\$822,801	\$760,962	\$692,260	\$775,672	\$771,652	\$732,853	\$668,070	\$792,825	\$777,745	\$770,103	\$842,201	\$880,832
SP	\$650,014	\$730,522	\$808,094	\$738,187	\$669,301	\$744,401	\$753,345	\$720,531	\$649,902	\$784,375	\$776,872	\$768,532	\$833,489	\$871,895

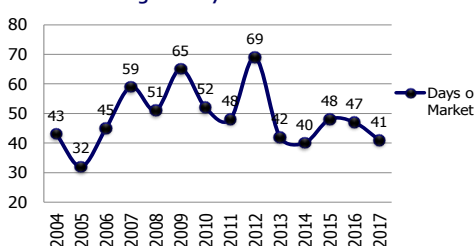
Chatham Boro Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

