

C h a t h a m T o w n s h i p

F e b r u a r y 2 0 1 8 M a r k e t S n a p s h o t

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	187 Terrace Drive	OneFloor	1	1.0	14	\$300,000	\$300,000	\$300,000	100.00%	\$240,000	1.25
2	109 Terrace Drive	TwnIntUn	2	2.0	9	\$489,000	\$489,000	\$511,000	104.50%	\$395,000	1.29
3	9 Emmett Street	Colonial	3	1.1	41	\$699,000	\$699,000	\$650,000	92.99%	\$539,700	1.20
4	202 Meyersville Road	Colonial	4	5.1	74	\$1,389,999	\$1,389,999	\$1,360,000	97.84%	\$1,211,900	1.12
5	49 Woodmont Drive	Colonial	5	5.1	48	\$2,129,000	\$2,099,000	\$2,050,000	97.67%	\$2,141,500	0.96
AVERAGE					37	\$1,001,400	\$995,400	\$974,200	98.60%		1.17

"ACTIVE" Listings in Chatham Twp.

Number of Units: 63
Average List Price: \$1,568,248
Average Days on Market: 60

"UNDER CONTRACT" Listings in Chatham Twp.

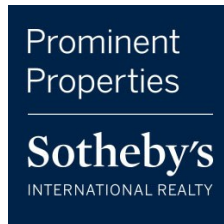
Number of Units: 29
Average List Price: \$1,064,058
Average Days on Market: 36

Chatham Twp. 2018 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	44	37											44
List Price	\$1,298,875	\$995,400											\$1,298,875
Sales Price	\$1,286,000	\$974,200											\$1,286,000
Sales Price as a % of List Price	98.98%	98.60%											98.98%
Sales Price to Assessed Value	1.10	1.17											1.10
# Units Sold	8	5											13
Active Listings	52	63											58
Under Contracts	16	29											23

Flashback! YTD 2017 vs YTD 2018

YTD	2017	2018	% Change
Days on Market	81	44	-46.11%
Sales Price	\$978,929	\$1,286,000	31.37%
Sales Price to Assessed Value	1.095	1.099	0.36%



YTD	2017	2018	% Change
# Units Sold	21	8	-61.90%
Active Listings	65	63	-3.08%
Under Contracts	23	29	26.09%

Chatham Twp. Yearly Market Trends

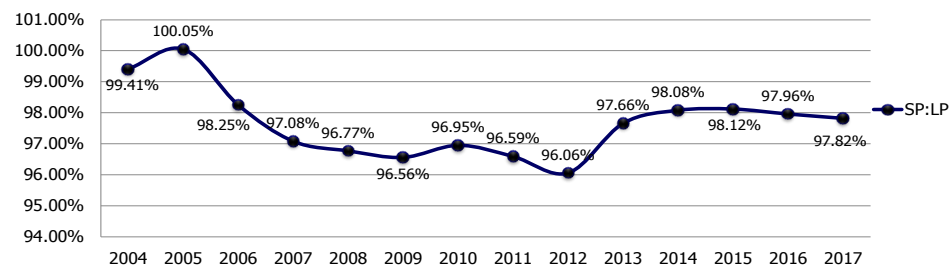
Average List Price vs. Sales Price



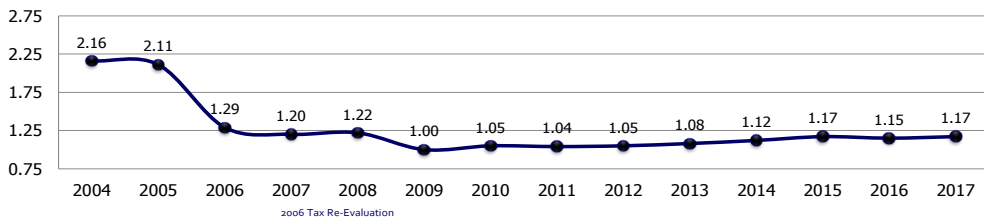
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505	\$1,045,004	\$1,086,303	\$1,073,298
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952	\$1,059,894	\$1,044,964

Chatham Twp. Yearly Market Trends

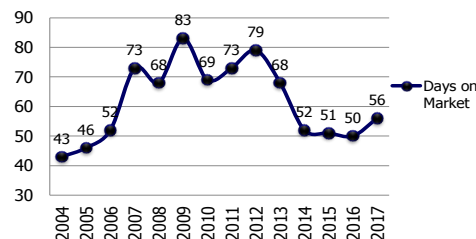
Sales Price to List Price Ratios



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

