

Chatham Township

January 2018 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	152 Terrace Drive	MultiFlr	1	2.0	45	\$370,000	\$370,000	\$355,000	95.95%	\$348,000	1.02
2	271 Riveredge Drive	TwnIntUn	3	3.0	12	\$630,000	\$630,000	\$650,000	103.17%	\$595,200	1.09
3	11 Williams Road	Colonial	3	2.1	8	\$895,000	\$895,000	\$885,000	98.88%	\$722,100	1.23
4	8 Melrose Lane	TwnEndUn	3	4.1	127	\$1,350,000	\$1,350,000	\$1,335,000	98.89%	\$952,200	1.40
5	28 Wickham Way	Colonial	5	5.1	47	\$1,450,000	\$1,450,000	\$1,375,000	94.83%	\$2,141,200	0.64
6	19 Falmouth Road	Colonial	4	3.3	15	\$1,599,000	\$1,599,000	\$1,640,000	102.56%	\$1,351,700	1.21
7	35 Rose Terrace	Colonial	7	5.1	73	\$1,999,000	\$1,999,000	\$1,950,000	97.55%		
8	21 Johnson Drive	Colonial	7	7.1	21	\$2,098,000	\$2,098,000	\$2,098,000	100.00%		
AVERAGE					44	\$1,298,875	\$1,298,875	\$1,286,000	98.98%		1.10

"ACTIVE" Listings in Chatham Twp.

Number of Units: 52
Average List Price: \$1632,244
Average Days on Market: 73

"UNDER CONTRACT" Listings in Chatham Twp.

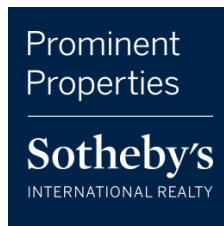
Number of Units: 16
Average List Price: \$1,055,556
Average Days on Market: 36

Chatham Twp. 2018 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	44												44
List Price	\$1,298,875												\$1,298,875
Sales Price	\$1,286,000												\$1,286,000
Sales Price as a % of List Price	98.98%												98.98%
Sales Price to Assessed Value	1.10												1.10
# Units Sold	8												8
Active Listings	52												52
Under Contracts	16												16

Flashback! YTD 2017 vs YTD 2018

YTD	2017	2018	% Change
Days on Market	76	44	-42.69%
Sales Price	\$964,150	\$1,286,000	33.38%
Sales Price to Assessed Value	1.07	1.10	2.49%



YTD	2017	2018	% Change
# Units Sold	10	8	-20.00%
Active Listings	56	52	-7.14%
Under Contracts	24	16	-33.33%

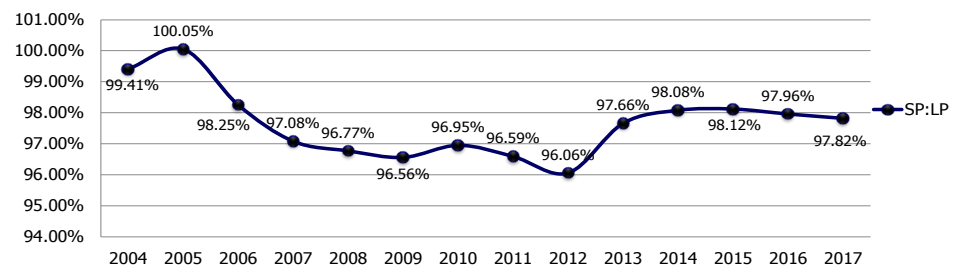
Chatham Twp. Yearly Market Trends

Average List Price vs. Sales Price



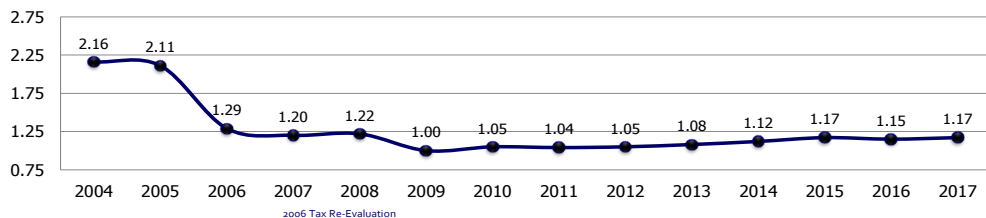
Chatham Twp. Yearly Market Trends

Sales Price to List Price Ratios

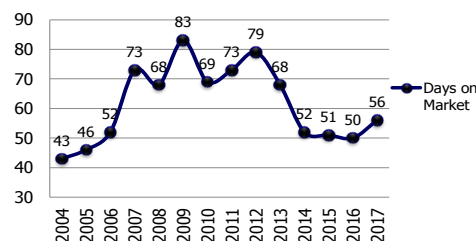


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505	\$1,045,004	\$1,086,303	\$1,073,298
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952	\$1,059,894	\$1,044,964

Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

