

Bernardsville

January 2018 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	14 B Prospect Street	OneFloor	2	1.0	10	\$196,000	\$196,000	\$202,500	103.32%	\$171,200	1.18
2	9 Sunnybrook Road	CapeCod	4	2.0	29	\$339,000	\$339,000	\$330,000	97.35%	\$333,800	0.99
3	69 Mount Airy Road	CapeCod	3	2.0	23	\$398,900	\$398,900	\$405,000	101.53%	\$355,300	1.14
4	12 Sunnybrook Road	Ranch	4	1.1	70	\$439,000	\$439,000	\$425,000	96.81%	\$365,000	1.16
5	20 Hill Street	Ranch	3	2.0	71	\$575,000	\$575,000	\$432,000	75.13%	\$361,400	1.20
6	9 Stevens Street	Custom	2	2.0	15	\$599,900	\$599,900	\$560,000	93.35%	\$378,700	1.48
7	68 Liberty Road	Colonial	4	3.0	178	\$768,000	\$749,900	\$705,000	94.01%		
8	3 Wesley Avenue	Colonial	4	2.1	116	\$835,000	\$835,000	\$835,000	100.00%		
9	170 Round Top Road	Contemp	4	4.1	100	\$1,295,000	\$1,295,000	\$1,155,000	89.19%	\$1,005,100	1.15
10	189 Washington Corner Road	Colonial	5	5.0	15	\$1,575,000	\$1,575,000	\$1,369,000	86.92%	\$1,686,000	0.81
11	90 Skyline Drive	Custom	4	6.2	110	\$2,195,000	\$2,195,000	\$2,150,000	97.95%	\$2,185,300	0.98
AVERAGE					67	\$837,800	\$836,155	\$778,955	94.14%		1.12

"ACTIVE" Listings in Bernardsville

Number of Units: 60
Average List Price: \$1,361,363
Average Days on Market: 119

"UNDER CONTRACT" Listings in Bernardsville

Number of Units: 12
Average List Price: \$1,054,317
Average Days on Market: 134

Bernardsville 2018 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	67												67
List Price	\$836,155												\$836,155
Sales Price	\$778,955												\$778,955
Sales Price as a % of List Price	94.14%												94.14%
Sales Price to Assessed Value	1.12												1.12
# Units Sold	11												11
Active Listings	60												60
Under Contracts	12												12

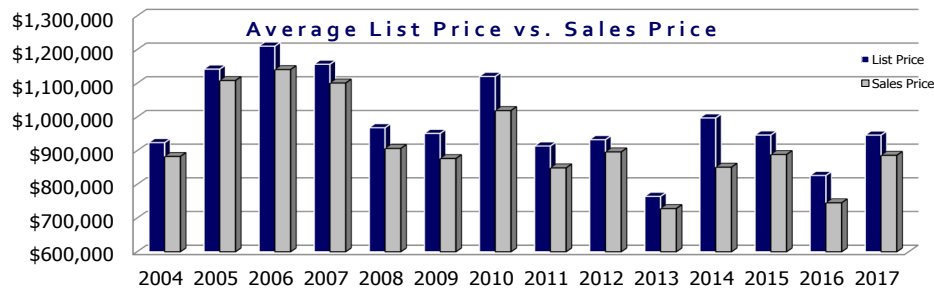
Flashback! YTD 2017 vs YTD 2018

YTD	2017	2018	% Change
Days on Market	64	67	4.69%
Sales Price	\$656,875	\$778,955	18.58%
Sales Price to Assessed Value	1.07	1.12	4.51%



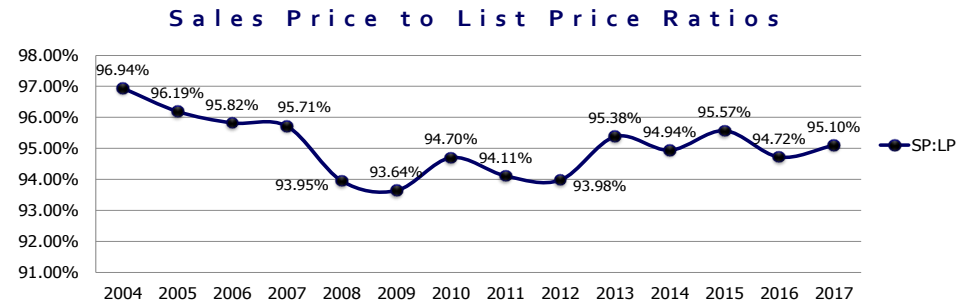
YTD	2017	2018	% Change
# Units Sold	8	11	37.50%
Active Listings	85	60	-29.41%
Under Contracts	14	12	-14.29%

Bernardsville Yearly Market Trends

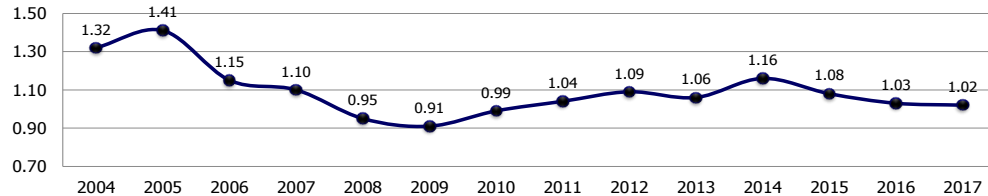


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
LP	\$923,837	\$1,142,058	\$1,210,174	\$1,156,426	\$968,089	\$951,193	\$1,180,406	\$913,842	\$932,671	\$764,369	\$997,134	\$946,481	\$826,444	\$946,174
SP	\$822,879	\$1,108,266	\$1,140,704	\$1,100,786	\$906,632	\$876,740	\$1,019,146	\$848,980	\$896,399	\$728,330	\$850,996	\$888,721	\$745,399	\$886,206

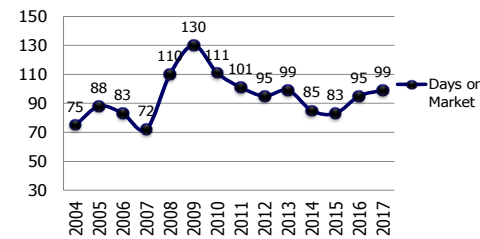
Bernardsville Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

