

New Providence

December 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	854 Springfield Avenue	Colonial	4	1.1	200	\$379,900	\$274,900	\$250,000	90.94%	\$142,600	1.75
2	145 Union Avenue	CapeCod	3	2.0	136	\$425,000	\$399,000	\$390,000	97.74%	\$191,200	2.04
3	32 Murray Hill Square	TwndEndUn	2	2.1	4	\$429,900	\$429,900	\$415,000	96.53%	\$220,400	1.88
4	1502 Springfield Avenue	Colonial	6	3.0	70	\$525,000	\$525,000	\$475,000	90.48%	\$251,800	1.89
5	89 Overhill Road	Split Level	3	2.1	124	\$579,000	\$559,000	\$520,000	93.02%	\$289,700	1.79
6	134 Passaic Street	CapeCod	3	2.0	22	\$549,000	\$549,000	\$540,000	98.36%	\$251,600	2.15
7	8 Providence Street	CapeCod	4	3.1	104	\$719,000	\$684,000	\$672,900	98.38%	\$269,800	2.49
8	39 Evergreen Avenue	Colonial	3	2.0	14	\$689,000	\$689,000	\$689,000	100.00%	\$309,800	2.22
9	142 Oakwood Drive	Colonial	5	3.0	59	\$1,525,000	\$1,475,000	\$1,387,500	94.07%	\$613,700	2.26
AVERAGE					81	\$646,756	\$620,533	\$593,267	95.50%		2.05

"ACTIVE" Listings in New Providence

Number of Units: 29
Average List Price: \$685,969
Average Days on Market: 88

"UNDER CONTRACT" Listings in New Providence

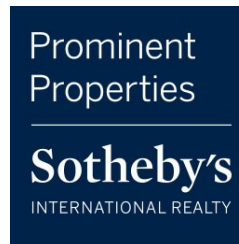
Number of Units: 12
Average List Price: \$658,575
Average Days on Market: 39

New Providence 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	65	195	83	50	29	23	36	56	25	45	43	81	47
List Price	\$663,400	\$473,000	\$600,600	\$588,989	\$684,049	\$677,371	\$671,348	\$714,355	\$608,159	\$626,362	\$601,707	\$620,533	\$651,105
Sales Price	\$669,800	\$456,500	\$593,300	\$587,267	\$690,594	\$672,457	\$675,628	\$698,455	\$600,991	\$630,375	\$590,050	\$593,267	\$646,304
Sales Price as a % of List Price	100.61%	96.03%	98.91%	99.36%	101.11%	99.76%	100.88%	97.59%	98.73%	100.61%	98.26%	95.50%	99.30%
Sales Price to Assessed Value	2.11	2.02	2.10	2.29	2.48	2.28	2.40	2.24	2.39	2.30	2.17	2.05	2.29
# Units Sold	5	3	10	9	22	21	25	22	11	8	14	9	159
Active Listings	19	34	37	42	42	38	37	33	36	34	31	29	34
Under Contracts	14	20	32	41	41	35	21	18	17	20	15	12	24

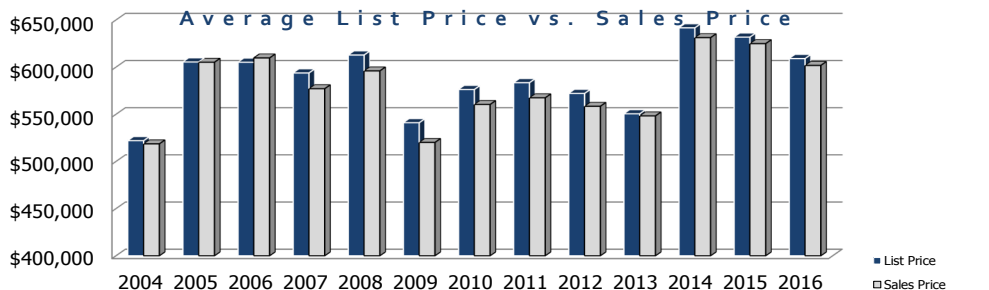
Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	44	47	6.24%
Sales Price	\$601,776	\$646,304	7.40%
Sales Price to Assessed Value	2.15	2.29	6.33%



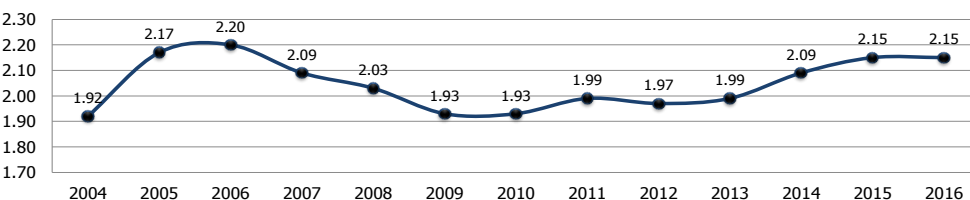
	2016	2017	% Change
# Units Sold	158	159	0.63%
Active Listings	16	29	81.25%
Under Contracts	9	12	33.33%

New Providence Yearly Market Trends

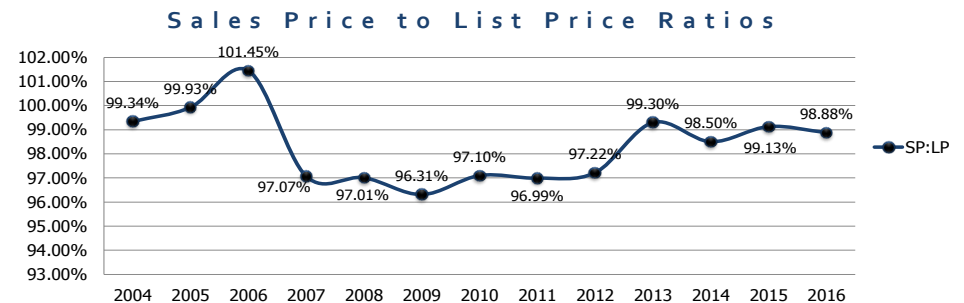


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$521,966	\$605,409	\$605,135	\$593,767	\$612,767	\$541,011	\$576,237	\$583,442	\$572,058	\$550,452	\$641,578	\$631,763	\$609,016
SP	\$518,622	\$605,152	\$609,698	\$577,094	\$595,956	\$520,133	\$560,350	\$567,434	\$558,436	\$548,261	\$631,192	\$624,885	\$601,776

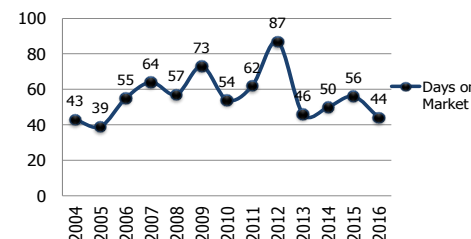
Sales Price to Assessed Value Ratio



New Providence Yearly Market Trends



Average Days on Market



Number of Units Sold

