

Bernardsville

December 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	7 West Street	Colonial,	3	2.0	13	\$429,000	\$429,000	\$425,000	99.07%	\$342,800	1.24
2	159 Claremont Road	Colonial	4	2.1	202	\$579,000	\$498,000	\$480,000	96.39%	\$441,200	1.09
3	7 Fox Hollow Trail	Colonial	4	2.2	33	\$639,900	\$639,900	\$625,000	97.67%	\$610,400	1.02
4	46-2 Post Kennell Road	Colonial	4	3.2	52	\$1,169,000	\$1,169,000	\$999,999	85.54%	\$1,151,200	0.87
5	210 Mount Harmony Road	Cottage	3	2.1	185	\$1,350,000	\$1,290,000	\$1,200,000	93.02%	\$934,300	1.28
6	1 Crownview Lane	Colonial	6	6.2	173	\$1,949,000	\$1,599,000	\$1,350,000	84.43%	\$2,047,400	0.66
7	41 Turnbull Lane	Colonial	5	5.2	770	\$3,395,000	\$2,595,000	\$2,300,000	88.63%		
AVERAGE					204	\$1,358,700	\$1,174,271	\$1,054,286	92.11%		1.03

"ACTIVE" Listings in Bernardsville

Number of Units: 57
Average List Price: \$1,387,759
Average Days on Market: 138

"UNDER CONTRACT" Listings in Bernardsville

Number of Units: 18
Average List Price: \$776,028
Average Days on Market: 88

Bernardsville 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	64	117	96	113	102	129	70	54	146	78	64	204	99
List Price	\$690,488	\$842,800	\$1,240,271	\$1,634,656	\$586,267	\$924,411	\$862,838	\$894,990	\$1,137,780	\$1,118,600	\$731,762	\$1,174,271	\$946,174
Sales Price	\$656,875	\$765,175	\$1,141,204	\$1,495,806	\$538,792	\$891,443	\$829,300	\$842,650	\$1,072,800	\$1,041,000	\$707,508	\$1,054,286	\$886,206
Sales Price as a % of List Price	94.91%	92.48%	93.91%	94.57%	93.61%	96.96%	96.46%	95.50%	94.86%	95.02%	96.84%	92.11%	95.10%
Sales Price to Assessed Value	1.07	0.88	0.95	1.01	0.98	1.00	1.09	1.06	0.96	1.01	1.05	1.03	1.02
# Units Sold	8	6	7	9	12	14	13	10	5	5	13	7	109
Active Listings	85	84	84	101	106	101	90	88	90	89	74	57	87
Under Contracts	14	17	24	27	27	20	20	15	16	18	17	18	19

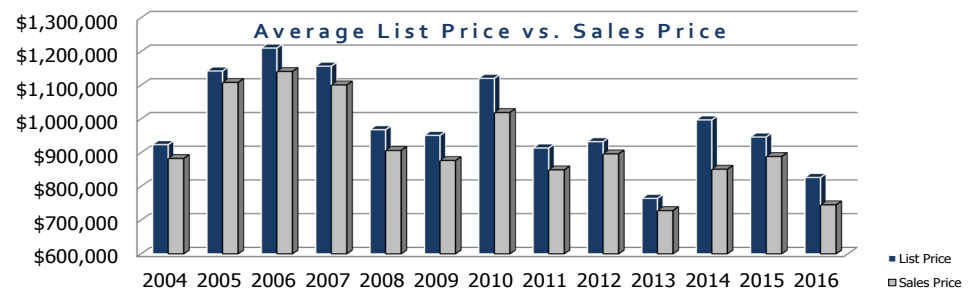
Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	95	99	4.16%
Sales Price	\$745,399	\$886,206	18.89%
Sales Price to Assessed Value	1.03	1.02	-1.65%



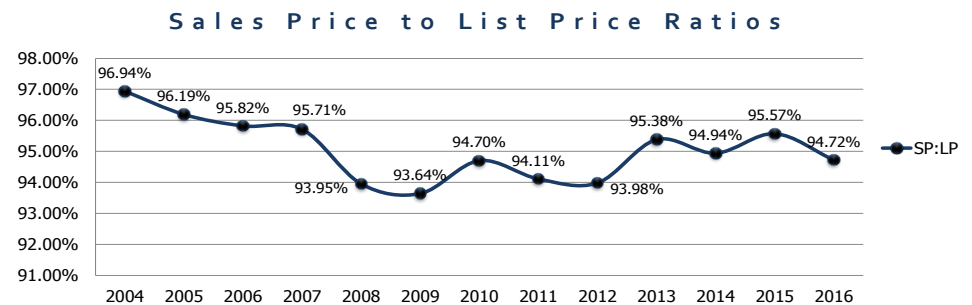
	2016	2017	% Change
# Units Sold	116	109	-6.03%
Active Listings	84	57	-32.14%
Under Contracts	15	18	20.00%

Bernardsville Yearly Market Trends

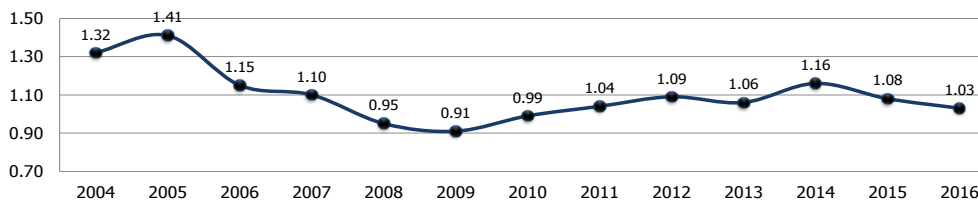


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$923,837	\$1,142,058	\$1,210,174	\$1,156,426	\$968,089	\$951,193	\$1,180,406	\$913,842	\$932,671	\$764,369	\$997,134	\$946,481	\$826,444
SP	\$882,879	\$1,108,266	\$1,140,704	\$1,100,786	\$906,632	\$876,740	\$1,019,146	\$848,980	\$896,399	\$728,330	\$850,996	\$888,721	\$745,399

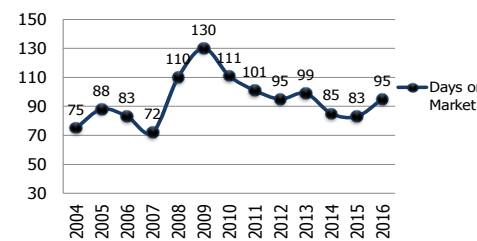
Bernardsville Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

