

Warren

November 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	19 Lara Place	OneFloor	2	2.0	37	\$359,000	\$359,000	\$340,000	94.71%	\$299,000	1.14
2	33 Valley View Road	Ranch	3	2.0	85	\$435,000	\$435,000	\$420,000	96.55%	\$430,300	0.98
3	40 Old Smalleytown Road	Ranch	3	2.0	46	\$519,000	\$495,000	\$455,000	91.92%	\$487,300	0.93
4	102 King George Road	Ranch	3	2.0	142	\$549,000	\$524,000	\$500,000	95.42%	\$439,200	1.14
5	24 Lenape Trail	Bi-Level	4	2.1	49	\$549,000	\$549,000	\$500,000	91.07%	\$527,300	0.95
6	9 Dead River Road	Tudor	3	3.1	24	\$625,000	\$599,000	\$583,000	97.33%	\$432,700	1.35
7	23 Berkshire Drive	Ranch	3	3.1	44	\$649,900	\$649,900	\$610,000	93.86%	\$502,600	1.21
8	4 Larson Lane	Colonial	5	2.1	16	\$729,000	\$729,000	\$701,820	96.27%	\$708,300	0.99
9	8 Owens Drive	Ranch	4	3.1	206	\$859,900	\$765,000	\$740,000	96.73%	\$605,300	1.22
10	17 Olsen Drive	Colonial	5	2.1	40	\$879,000	\$879,000	\$860,000	97.84%	\$736,600	1.17
11	1 Lenape Trail	Colonial	5	2.1	14	\$895,000	\$895,000	\$875,000	97.77%	\$659,200	1.33
12	16 Crosswod Way	Colonial	4	3.1	24	\$900,000	\$900,000	\$877,500	97.50%	\$857,400	1.02
13	8 Park View Drive	TwnIntUn	3	3.1	126	\$897,000	\$897,000	\$897,000	100.00%		
14	1 Park View Drive	TwnEndUn	3	2.1	173	\$877,000	\$927,000	\$927,000	100.00%		
15	11 Briarwood Drive E	Colonial	4	3.1	91	\$979,900	\$979,900	\$930,000	94.91%	\$833,400	1.12
16	32 Briarwood Drive E	Colonial	4	3.1	64	\$975,000	\$975,000	\$945,000	96.92%	\$1,012,000	0.93
17	61 Round Top Road	Colonial	4	3.1	1	\$1,090,000	\$1,090,000	\$980,000	89.91%		
18	27 Wychwood Way	Colonial	5	4.2	223	\$1,250,000	\$1,129,000	\$1,032,000	91.41%	\$1,049,500	0.98
19	3 Rambling Brook Lane	Colonial	7	7.1	127	\$1,200,000	\$1,200,000	\$1,100,000	91.67%	\$1,120,900	0.98
AVERAGE					81	\$800,932	\$788,253	\$751,227	95.36%		1.09

"ACTIVE" Listings in Warren

Number of Units: 97
Average List Price: \$1,103,020
Average Days on Market: 113

"UNDER CONTRACT" Listings in Warren

Number of Units: 32
Average List Price: \$880,891
Average Days on Market: 75

Warren 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	89	141	60	77	142	68	69	57	59	70	81		77
List Price	\$604,361	\$718,650	\$958,250	\$867,067	\$598,685	\$993,445	\$834,912	\$813,438	\$790,400	\$824,595	\$788,253		\$809,235
Sales Price	\$566,498	\$693,400	\$921,250	\$832,121	\$573,692	\$958,025	\$820,370	\$795,508	\$754,235	\$783,571	\$751,227		\$779,259
Sales Price as a % of List Price	90.64%	96.05%	95.88%	96.09%	95.64%	96.82%	98.13%	97.38%	95.83%	94.59%	95.36%		95.93%
Sales Price to	1.08	0.97	0.99	1.09	1.14	1.12	1.13	1.07	1.06	1.03	1.09		1.08
# Units Sold	13	6	8	12	13	20	25	26	16	21	19		179
Active Listings	85	107	109	120	134	134	136	147	137	113	97		120
Under Contracts	19	28	42	47	60	54	45	39	37	40	32		40

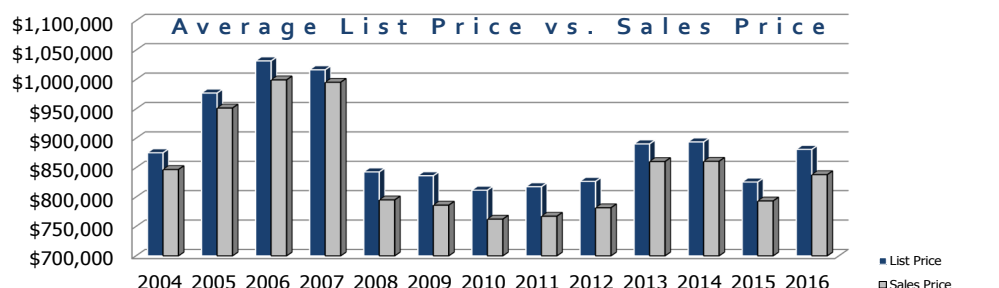
Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	85	77	-9.54%
Sales Price	\$830,334	\$779,259	-6.15%
Sales Price to Assessed Value	1.11	1.08	-3.21%



YTD	2016	2017	% Change
# Units Sold	158	179	13.29%
Active Listings	91	97	6.59%
Under Contracts	30	32	6.67%

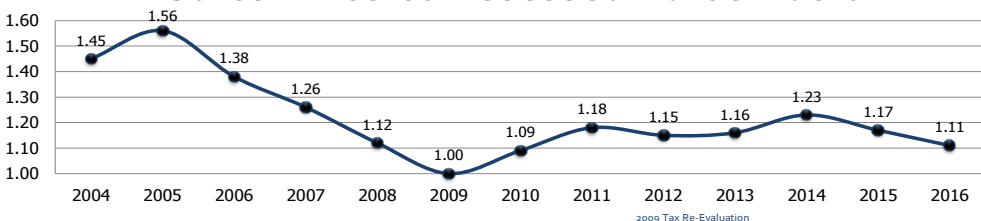
Warren Yearly Market Trends



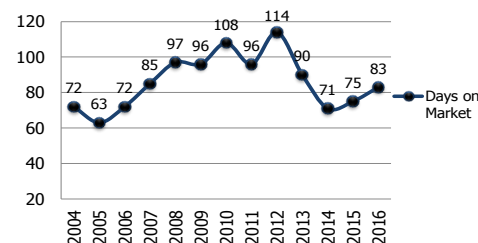
Warren Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

