

Bernardsville

November 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	1D Somerset Hills Court	TwnIntUn	2	2.1	27	\$369,000	\$369,000	\$355,000	96.21%	\$304,900	1.16
2	8 Dobbs Street	CapeCod	3	1.1	19	\$399,000	\$399,000	\$375,000	93.98%	\$347,600	1.08
3	9 Ambar Place	Colonial	3	2.0	27	\$449,000	\$449,000	\$431,500	96.10%	\$440,200	0.98
4	10 Chilton Street	Colonial	3	1.1	23	\$449,000	\$449,000	\$454,100	101.14%	\$357,000	1.27
5	143 Claremont Road	Colonial	3	2.1	28	\$525,000	\$525,000	\$510,000	97.14%	\$472,800	1.08
6	22 Fox Hollow Trail	Colonial	3	2.1	11	\$549,000	\$549,000	\$549,000	100.00%	\$539,700	1.02
7	36 Winding Way	Colonial	4	3.1	89	\$829,000	\$829,000	\$800,000	96.50%	\$792,500	1.01
8	47 Washington Avenue	Colonial	6	3.1	157	\$899,900	\$869,900	\$835,000	95.99%	\$770,400	1.08
9	1 Stirling Road	Colonial	4	2.2	187	\$899,000	\$885,000	\$852,500	96.33%	\$880,800	0.97
10	40 Overleigh Road	Colonial	3	3.1	99	\$995,000	\$995,000	\$880,000	88.44%	\$1,033,800	0.85
11	31 Olde Town Court	Colonial	4	3.0	8	\$889,000	\$889,000	\$908,000	102.14%	\$797,500	1.14
12	103 Seney Drive	Colonial	5	5.0	35	\$1,090,000	\$1,090,000	\$1,060,000	97.25%		
13	8 Laurelwood Drive	Colonial	5	4.2	128	\$1,275,000	\$1,215,000	\$1,187,500	97.74%	\$1,233,600	0.96
AVERAGE					64	\$739,762	\$731,762	\$707,508	96.84%		1.05

"ACTIVE" Listings in Bernardsville

Number of Units: 74
Average List Price: \$1,474,296
Average Days on Market: 162

"UNDER CONTRACT" Listings in Bernardsville

Number of Units: 17
Average List Price: \$832,624
Average Days on Market: 100

Bernardsville 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	64	117	96	113	102	129	70	54	146	78	64		92
List Price	\$690,488	\$842,800	\$1,240,271	\$1,634,656	\$586,267	\$924,411	\$862,838	\$894,990	\$1,137,780	\$1,118,600	\$731,762		\$930,520
Sales Price	\$656,875	\$765,175	\$1,141,204	\$1,495,806	\$538,792	\$891,443	\$829,300	\$842,650	\$1,072,800	\$1,041,000	\$707,508		\$874,671
Sales Price as a % of List Price	94.91%	92.48%	93.91%	94.57%	93.61%	96.96%	96.46%	95.50%	94.86%	95.02%	96.84%		95.30%
Sales Price to Assessed Value	1.07	0.88	0.95	1.01	0.98	1.00	1.09	1.06	0.96	1.01	1.05		1.02
# Units Sold	8	6	7	9	12	14	13	10	5	5	13		102
Active Listings	85	84	84	101	106	101	90	88	90	89	74		90
Under Contracts	14	17	24	27	27	20	20	15	16	18	17		20

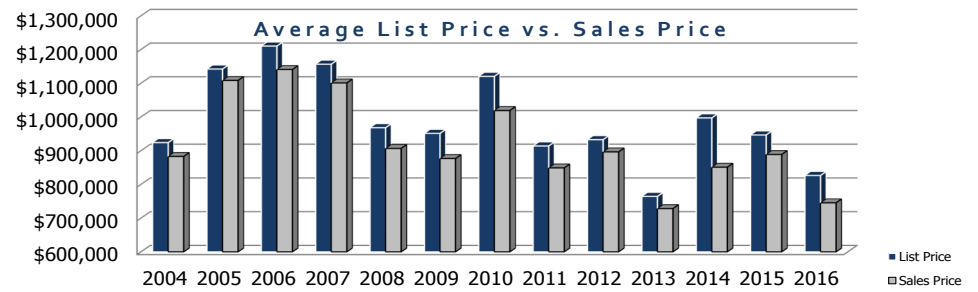
Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	94	92	-2.32%
Sales Price	\$743,855	\$874,671	17.59%
Sales Price to Assessed Value	1.04	1.02	-2.71%



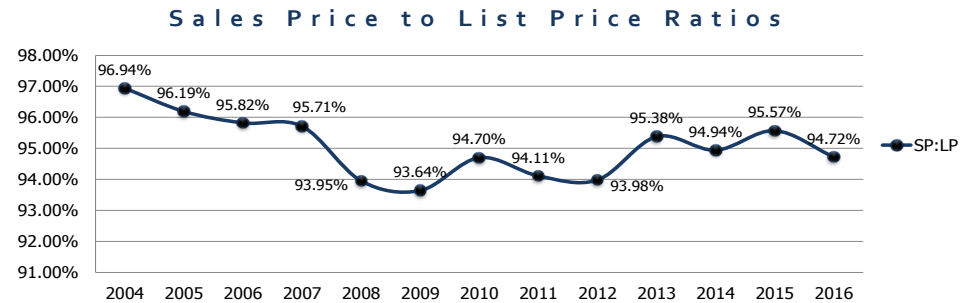
	2016	2017	% Change
# Units Sold	108	102	-5.56%
Active Listings	103	74	-28.16%
Under Contracts	16	17	6.25%

Bernardsville Yearly Market Trends

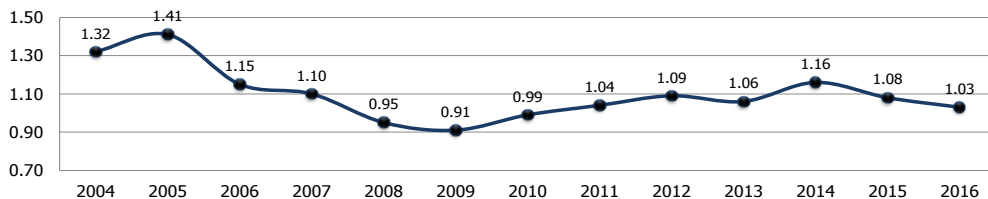


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$923,837	\$1,142,058	\$1,210,174	\$1,156,426	\$968,089	\$951,193	\$1,180,406	\$913,842	\$932,671	\$764,369	\$997,134	\$946,481	\$826,444
SP	\$882,879	\$1,108,266	\$1,140,704	\$1,100,786	\$906,632	\$876,740	\$1,019,146	\$848,980	\$896,399	\$728,330	\$850,996	\$888,721	\$745,399

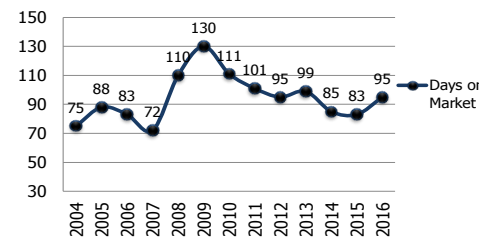
Bernardsville Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

