

# Bernardsville

August 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	31 Prospect Street	Colonial	3	2.0	53	\$599,000	\$549,000	\$545,000	99.27%	\$553,200	0.99
2	29 Old Army Road	SplitLev	4	2.1	6	\$595,000	\$595,000	\$595,000	100.00%	\$444,100	1.34
3	15 Old Colony Road	Colonial	3	2.0	14	\$599,000	\$599,000	\$620,000	103.51%	\$455,400	1.36
4	58 Center Street	Colonial	4	2.1	28	\$739,000	\$739,000	\$735,000	99.46%		
5	7 Oak Place	Custom	4	3.0	40	\$799,000	\$799,000	\$765,000	95.74%	\$537,600	1.42
6	36 Page Hill Road	Colonial,	5	4.1	78	\$999,000	\$949,000	\$900,000	94.84%	\$993,800	0.91
7	11 Charlotte Hill Drive	Colonial	5	3.0	98	\$1,449,900	\$1,199,900	\$914,000	76.17%	\$2,000,100	0.46
8	90 Peachcroft Drive	Colonial	5	4.1	125	\$1,150,000	\$999,999	\$962,500	96.25%	\$1,223,700	0.79
9	67-1 Ballantine Road	Colonial	4	2.1	29	\$1,225,000	\$1,225,000	\$1,175,000	95.92%	\$1,235,800	0.95
10	203 Roundtop Road	Custom	4	3.1	68	\$1,495,000	\$1,295,000	\$1,215,000	93.82%	\$915,100	1.33
AVERAGE					54	\$964,990	\$894,990	\$842,650	95.50%		1.06

## "ACTIVE" Listings in Bernardsville

**Number of Units:** 88  
**Average List Price:** \$1,524,189  
**Average Days on Market:** 185

## "UNDER CONTRACT" Listings in Bernardsville

**Number of Units:** 15  
**Average List Price:** \$1,102,720  
**Average Days on Market:** 104

# Bernardsville 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	64	117	96	113	102	129	70	54					94
List Price	\$690,488	\$842,800	\$1,240,271	\$1,634,656	\$586,267	\$924,411	\$862,838	\$894,990					\$938,206
Sales Price	\$656,875	\$765,175	\$1,141,204	\$1,495,806	\$538,792	\$891,443	\$829,300	\$842,650					\$879,112
Sales Price as a % of List Price	94.91%	92.48%	93.91%	94.57%	93.61%	96.96%	96.46%	95.50%					95.09%
Sales Price to Assessed Value	1.07	0.88	0.95	1.01	0.98	1.00	1.09	1.06					1.01
# Units Sold	8	6	7	9	12	14	13	10					79
Active Listings	85	84	84	101	106	101	90	88					92
Under Contracts	14	17	24	27	27	20	20	15					21

## Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	98	94	-4.56%
Sales Price	\$759,942	\$879,112	15.68%
Sales Price to Assessed Value	1.05	1.01	-3.22%



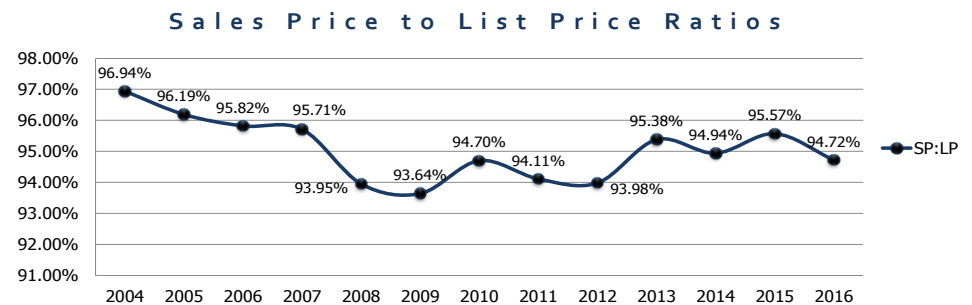
	2016	2017	% Change
# Units Sold	80	79	-1.25%
Active Listings	121	88	-27.27%
Under Contracts	19	15	-21.05%

## Bernardsville Yearly Market Trends

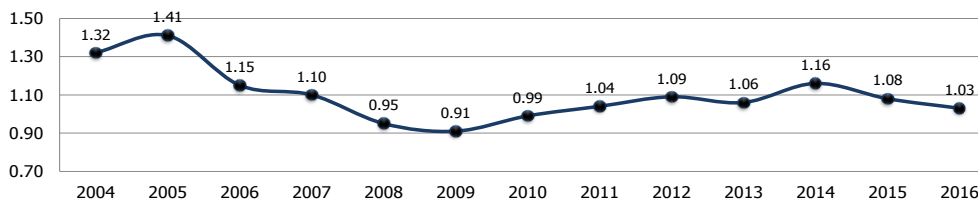


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$923,837	\$1,142,058	\$1,210,174	\$1,156,426	\$968,089	\$951,193	\$1,180,406	\$913,842	\$932,671	\$764,369	\$997,134	\$946,481	\$826,444
SP	\$822,879	\$1,108,266	\$1,140,704	\$1,100,786	\$906,632	\$876,740	\$1,019,146	\$848,980	\$896,399	\$728,330	\$850,996	\$888,721	\$745,399

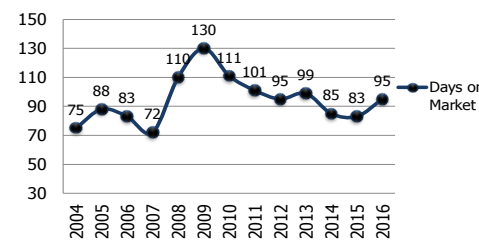
## Bernardsville Yearly Market Trends



## Sales Price to Assessed Value Ratio



## Average Days on Market



## Number of Units Sold

