

# Bernardsville

July 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	2E Somerset Hills Court	TwndEndUn	3	2.1	0	\$430,000	\$430,000	\$425,000	98.84%	\$331,700	1.28
2	57 Prospect Street	SplitLev	4	2.0	105	\$519,000	\$495,000	\$480,000	96.97%	\$468,500	1.02
3	25 Seney Drive	Victrian	4	2.1	11	\$635,000	\$635,000	\$635,000	100.00%	\$629,100	1.01
4	12 Park Lane	Colonial	4	2.1	49	\$749,900	\$733,000	\$685,000	93.45%	\$723,500	0.95
5	7 Wesley Avenue	Colonial	4	2.1	15	\$729,000	\$729,000	\$700,000	96.02%	\$561,600	1.25
6	177 Mine Mount Road	Contemp	4	2.1	48	\$799,000	\$799,000	\$765,000	95.74%	\$827,500	0.92
7	21 Southfield Drive	Colonial	4	2.1	318	\$900,000	\$875,000	\$807,000	92.23%	\$718,200	1.12
8	20 Locust Drive	Colonial	4	2.1	25	\$829,000	\$829,000	\$829,000	100.00%	\$747,200	1.11
9	33 Timber Rock Trail	Colonial	5	3.0	74	\$939,000	\$899,000	\$880,000	97.89%	\$795,600	1.11
10	191 Washington Cor Road	Colonial	4	3.0	98	\$995,000	\$899,900	\$899,900	100.00%	\$939,100	0.96
11	391 Mount Harmony Raod	Colonial	4	4.1	1	\$1,195,000	\$1,195,000	\$1,100,000	92.05%	\$993,300	1.11
12	467 Mine Brook Road	Colonial	5	4.1	84	\$1,299,000	\$1,299,000	\$1,225,000	94.30%		
13	10 Stone Fence Road	Colonial	5	6.2	77	\$1,399,000	\$1,399,000	\$1,350,000	96.50%	\$1,133,500	1.19
AVERAGE					70	\$878,300	\$862,838	\$829,300	96.46%		1.09

## "ACTIVE" Listings in Bernardsville

**Number of Units:** 90  
**Average List Price:** \$1,499,838  
**Average Days on Market:** 171

## "UNDER CONTRACT" Listings in Bernardsville

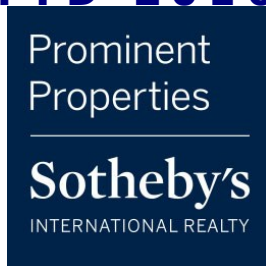
**Number of Units:** 20  
**Average List Price:** \$1,030,040  
**Average Days on Market:** 90

# Bernardsville 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	64	117	96	113	102	129	70						99
List Price	\$690,488	\$842,800	\$1,240,271	\$1,634,656	\$586,267	\$924,411	\$862,838						\$944,469
Sales Price	\$656,875	\$765,175	\$1,141,204	\$1,495,806	\$538,792	\$891,443	\$829,300						\$884,396
Sales Price as a % of List Price	94.91%	92.48%	93.91%	94.57%	93.61%	96.96%	96.46%						95.03%
Sales Price to Assessed Value	1.07	0.88	0.95	1.01	0.98	1.00	1.09						1.01
# Units Sold	8	6	7	9	12	14	13						69
Active Listings	85	84	84	101	106	101	90						93
Under Contracts	14	17	24	27	27	20	20						21

## Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	106	99	-5.85%
Sales Price	\$791,078	\$884,396	11.80%
Sales Price to Assessed Value	1.05	1.01	-3.84%



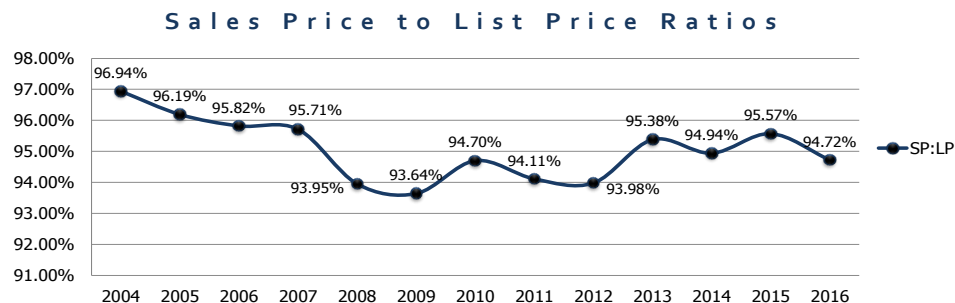
	2016	2017	% Change
# Units Sold	69	69	0.00%
Active Listings	123	90	-26.83%
Under Contracts	19	20	5.26%

## Bernardsville Yearly Market Trends

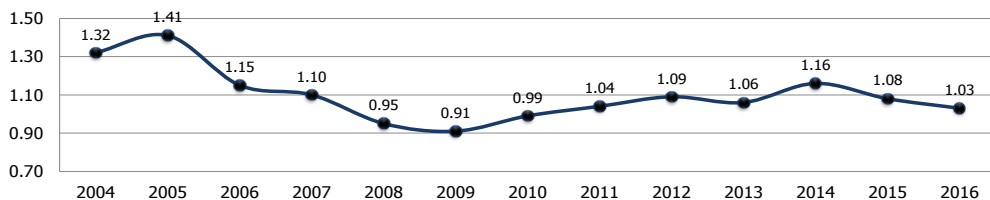


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$923,837	\$1,142,058	\$1,210,174	\$1,156,426	\$968,089	\$951,193	\$1,180,406	\$913,842	\$932,671	\$764,369	\$997,134	\$946,481	\$826,444
SP	\$882,879	\$1,108,266	\$1,140,704	\$1,100,786	\$906,632	\$876,740	\$1,019,146	\$848,980	\$896,399	\$728,330	\$850,996	\$888,721	\$745,399

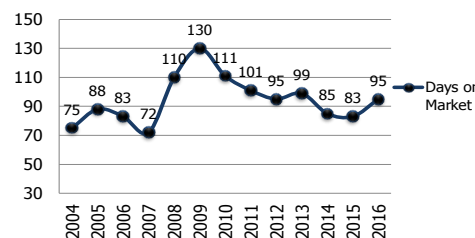
## Bernardsville Yearly Market Trends



## Sales Price to Assessed Value Ratio



## Average Days on Market



## Number of Units Sold

