

# WARREN

## March 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	31 Saw Mill Road	Ranch	3	2.0	65	\$549,000	\$499,000	\$475,000	95.19%	\$472,000	1.01
2	5 Spring House Road	Ranch	3	2.0	16	\$550,000	\$550,000	\$550,000	100.00%	\$503,700	1.09
3	5 Northridge Way	Contemp	4	3.1	1	\$799,000	\$799,000	\$746,000	93.37%	\$621,500	1.20
4	35 Bellewood Drive	Colonial	4	3.1	44	\$899,000	\$899,000	\$867,000	96.44%	\$803,400	1.08
5	19 King George Road	Colonial	4	4.1	73	\$965,000	\$965,000	\$915,000	94.82%	\$1,032,100	0.89
6	37 Mount Horeb Road	Colonial	5	6.1	154	\$1,100,000	\$1,050,000	\$968,000	92.19%	\$1,221,000	0.79
7	2 Schindelar Woods Way	Colonial	5	4.1	111	\$1,150,000	\$1,104,999	\$1,050,000	95.02%	\$1,078,200	0.97
8	32 Glenview Drive	Colonial	7	8.2	16	\$1,799,000	\$1,799,000	\$1,799,000	100.00%	\$1,996,000	0.90
AVERAGE					60	\$976,375	\$958,250	\$921,250	95.88%		0.99

### "ACTIVE" Listings in Warren

**Number of Units:** 109  
**Average List Price:** \$1,163,434  
**Average Days on Market:** 75

### "UNDER CONTRACT" Listings in Warren

**Number of Units:** 42  
**Average List Price:** \$820,079  
**Average Days on Market:** 89

# Warren 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	89	141	60										92
List Price	\$604,361	\$718,650	\$958,250										\$734,615
Sales Price	\$566,498	\$693,400	\$921,250										\$699,810
Sales Price as a % of List Price	90.64%	96.05%	95.88%										93.40%
Sales Price to	1.08	0.97	0.99										1.03
# Units Sold	13	6	8										27
Active Listings	85	107	109										100
Under Contracts	19	28	42										30

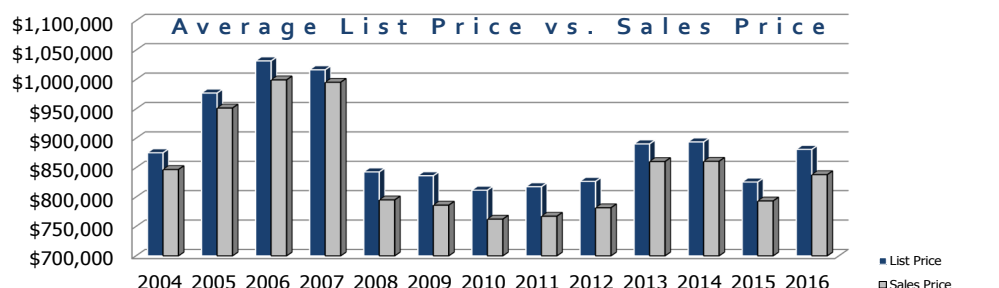
## Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	111	92	-17.22%
Sales Price	\$806,436	\$699,810	-13.22%
Assessed Value to Sales Price	1.10	1.03	-6.73%



YTD	2016	2017	% Change
# Units Sold	25	27	8.00%
Active Listings	114	109	-4.39%
Under Contracts	34	42	23.53%

### Warren Yearly Market Trends

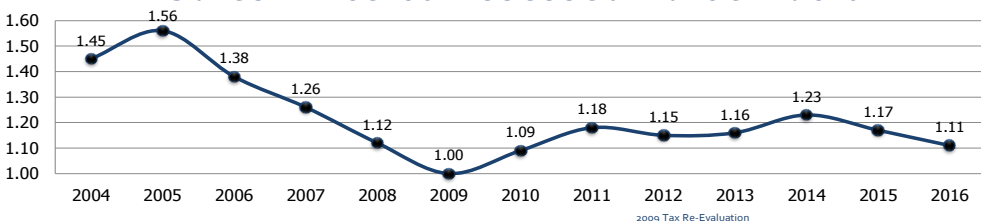


### Warren Yearly Market Trends

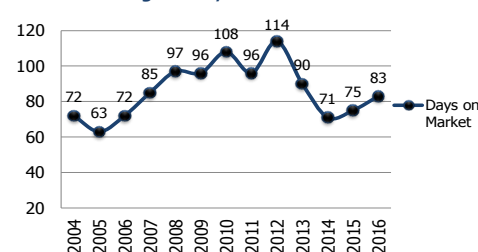


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$875,331	\$976,938	\$1,031,654	\$1,016,515	\$842,733	\$836,235	\$811,675	\$817,554	\$826,668	\$890,425	\$893,771	\$825,585	\$881,045
SP	\$846,860	\$951,486	\$999,357	\$995,319	\$795,150	\$786,256	\$762,453	\$767,425	\$781,810	\$860,483	\$860,848	\$793,367	\$838,105

### Sales Price to Assessed Value Ratio



### Average Days on Market



### Number of Units Sold

