

Chatham Township

March 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	14A Kensington Road	TwnEndUn	1	1.0	81	\$289,000	\$289,000	\$277,000	95.85%	\$209,800	1.32
2	24H Heritage Drive	OneFloor	1	1.1	69	\$350,000	\$350,000	\$340,000	97.14%	\$300,000	1.13
3	66 Canterbury Road	TwnIntUn	2	1.1	146	\$459,900	\$459,900	\$433,000	94.15%	\$390,000	1.11
4	168 Riveredge Drive	OneFloor	2	2.0	90	\$489,000	\$470,000	\$470,000	100.00%	\$407,400	1.15
5	85 Canterbury Road	TwnIntUn	2	2.1	23	\$515,000	\$515,000	\$505,000	98.06%	\$390,000	1.29
6	44 Britten Road	Custom	3	1.1	65	\$575,000	\$575,000	\$535,000	93.04%	\$573,700	0.93
7	25 Edgewood Road	Colonial	4	2.1	40	\$965,000	\$926,250	\$899,000	97.06%	\$907,700	0.99
8	121 Glenmere Drive	Custom	6	3.1	21	\$1,379,900	\$1,379,900	\$1,385,000	100.37%	\$1,010,200	1.37
9	131 Highland Avenue	Colonial	4	2.1	9	\$1,395,000	\$1,395,000	\$1,452,000	104.09%	\$1,296,900	1.12
10	11 Joanna Way	Custom	6	4.2	158	\$1,999,000	\$1,999,000	\$1,935,000	96.80%	\$1,014,100	1.91
11	17 Robin Hood Lane	Colonial	5	5.1	37	\$1,999,000	\$1,999,000	\$1,960,000	98.05%	\$1,652,500	1.19
AVERAGE					67	\$946,891	\$941,641	\$926,455	97.69%		1.23

"ACTIVE" Listings in Chatham Twp.

Number of Units: 69
Average List Price: \$1,603,471
Average Days on Market: 75

"UNDER CONTRACT" Listings in Chatham Twp.

Number of Units: 34
Average List Price: \$1,160,521
Average Days on Market: 52

Chatham Twp 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	76	85	67										76
List Price	\$1,012,490	\$1,027,473	\$941,641										\$993,286
Sales Price	\$964,150	\$992,364	\$926,455										\$960,891
Sales Price as a % of List Price	95.47%	95.90%	97.69%										96.38%
Sales Price to Assessed Value	1.07	1.12	1.23										1.14
# Units Sold	10	11	11										32
Active Listings	56	65	69										63
Under Contracts	24	23	34										27

Flashback! YTD 2016 vs YTD 2017

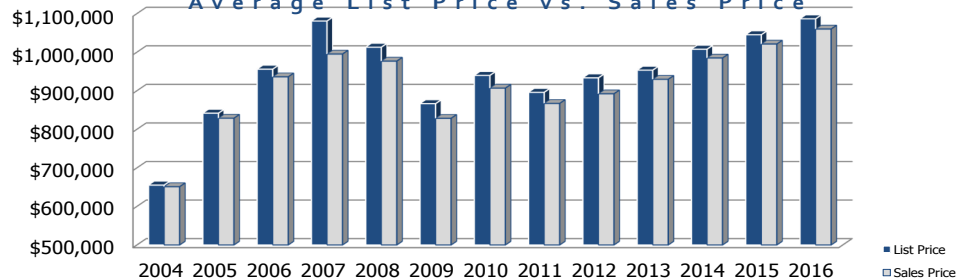
YTD	2016	2017	% Change
Days on Market	90	76	-15.25%
Sales Price	\$1,031,525	\$960,891	-6.85%
Assessed Value to Sales Price	1.08	1.14	6.39%



YTD	2016	2017	% Change
# Units Sold	20	32	60.00%
Active Listings	71	69	-2.82%
Under Contracts	32	34	6.25%

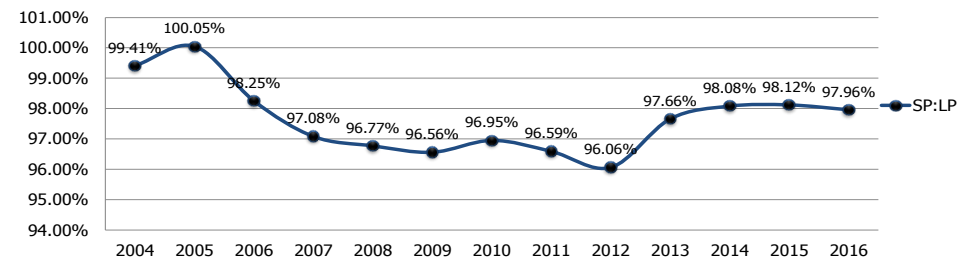
Chatham Twp. Yearly Market Trends

Average List Price vs. Sales Price



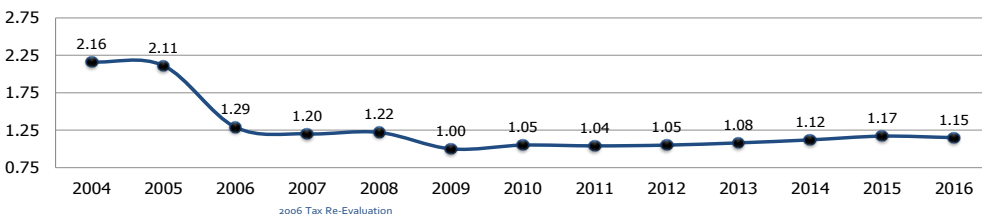
Chatham Twp. Yearly Market Trends

Sales Price to List Price Ratios

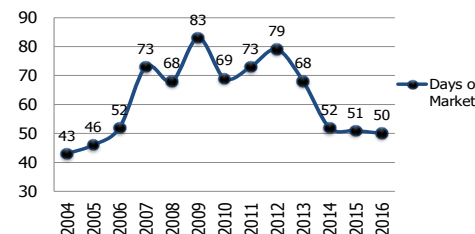


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505	\$1,045,004	\$1,086,303
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952	\$1,059,894

Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

