

Bernardsville

March 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	189 N Finley Avenue	Colonial	3	1.1	109	\$499,000	\$499,000	\$485,000	97.19%		
2	35 Orchard Hill Road	Custom	3	2.1	14	\$639,000	\$639,000	\$625,000	97.81%	\$505,700	1.24
3	281 Mendham Road	Custom	4	3.2	27	\$799,900	\$799,900	\$750,930	93.88%	\$940,100	0.80
4	16 Stirling Road	Colonial	5	4.1	127	\$999,999	\$999,999	\$977,500	97.75%	\$1,039,100	0.94
5	60-2 Lloyd Road	Colonial	5	3.2	177	\$1,425,000	\$1,399,000	\$1,300,000	92.92%	\$1,381,300	0.94
6	106 Ravine Lake Road	Colonial	5	6.2	175	\$2,180,000	\$1,995,000	\$1,850,000	92.73%	\$2,186,100	0.85
7	335 Mendham Road	Custom	6	7.1	45	\$2,350,000	\$2,350,000	\$2,000,000	85.11%		
AVERAGE					96	\$1,270,414	\$1,240,271	\$1,141,204	93.91%		0.95

"ACTIVE" Listings in Bernardsville

Number of Units: 84
Average List Price: \$1,416,821
Average Days on Market: 149

"UNDER CONTRACT" Listings in Bernardsville

Number of Units: 24
Average List Price: \$1,148,769
Average Days on Market: 164

Bernardsville 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	64	117	96										90
List Price	\$690,488	\$842,800	\$1,240,271										\$917,267
Sales Price	\$656,875	\$765,175	\$1,141,204										\$849,261
Sales Price as a % of List Price	94.91%	92.48%	93.91%										93.88%
Sales Price to Assessed Value	1.07	0.88	0.95										0.97
# Units Sold	8	6	7										21
Active Listings	85	84	84										84
Under Contracts	14	17	24										18

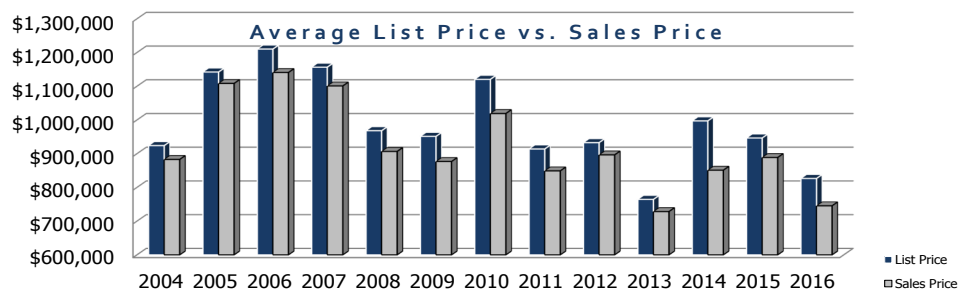
Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	108	90	-16.97%
Sales Price	\$888,076	\$849,261	-4.37%
Assessed Value to Sales Price	1.08	0.97	-10.25%



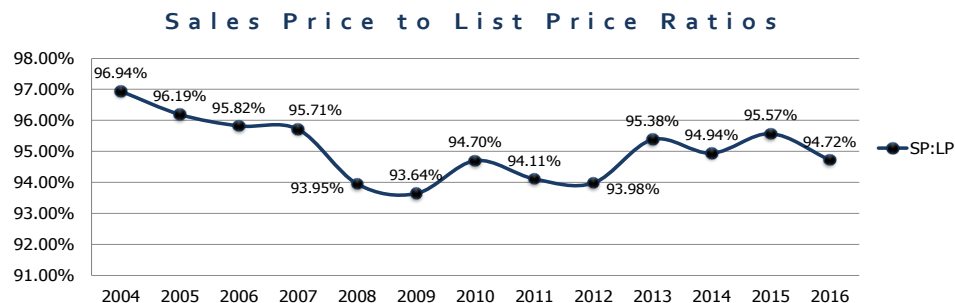
	2016	2017	% Change
# Units Sold	25	21	-16.00%
Active Listings	102	84	-17.65%
Under Contracts	18	24	33.33%

Bernardsville Yearly Market Trends

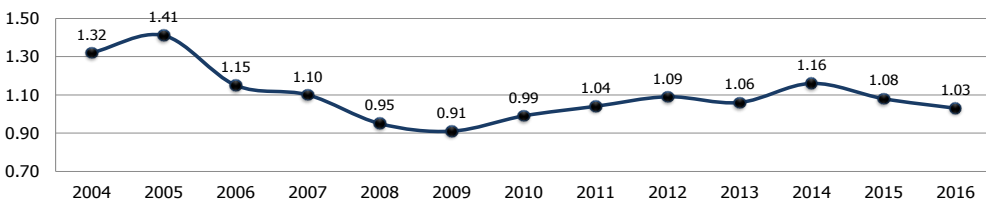


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$923,837	\$1,142,058	\$1,210,174	\$1,156,426	\$968,089	\$951,193	\$1,180,406	\$913,842	\$932,671	\$764,369	\$997,134	\$946,481	\$826,444
SP	\$882,879	\$1,108,266	\$1,140,704	\$1,100,786	\$906,632	\$876,740	\$1,019,146	\$848,980	\$896,399	\$728,330	\$850,996	\$888,721	\$745,399

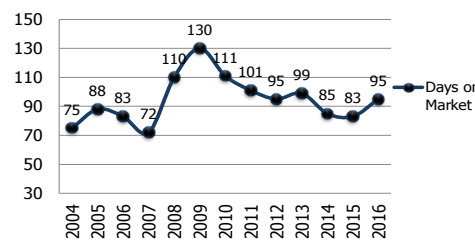
Bernardsville Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

